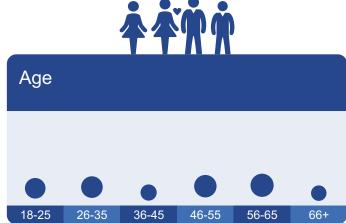
Established Enterprises

Successful mature parents, many successfully self-employed, with adult children in quality older urban homes









Home owner



Semi-detached



4 bedrooms

Highest Education, Work and Finances



University degree or higher



Employed full-time

Internet, Mobile, and Recent Holiday



incomes

Technology and Channel Preferences





Direct Mail







News apps



Leisure Activities



Enjoy reading



Enjoy cooking



Enjoy gardening

Sustainability and Energy Spend



Likely to fit solar panels



Likely to change to heat pump



spend

Shopping and Lifestyle Behaviour



Top 3 supermarkets



Average clothing spend



Exercise once a week

Transport and Automotive



Current car medium/ saloon/estate/MPV in last year



Car financed using cash

